



**Haldia Petrochemicals Ltd**  
**Polymer Marketing**  
**Kolkata**

**Circular No** : HPL / PM / 24-25 / 12  
**Date** : 18-Apr-24

**To : All Regional Offices**

**Sub : Polypropylene price w.e.f.** 18-Apr-24

We are announcing Revised Ex-Plant and Ex-Stock Price of PP, wef. 18-Apr-24

Prices and terms are as per Annexures I to IV attached herewith.

Price may change without any prior notice. Price prevailing at the time of despatch will apply.

**Bani B. Banerjee**

Buyer hereby undertakes and warrants to comply, at all times, with the applicable laws including but not limited to the Plastic Waste Management Rules 2016 as amended from time to time and notifications and directives issued thereunder ("PWM Rules"), in relation to the use of the Goods. Buyer expressly undertakes and warrants that the plastic raw material purchased shall not be used, directly or indirectly, in production of banned Single Use Plastic (SUP) items, listed in PWM Rules.





**Annexure - III**

Circular No : HPL / PM / 24-25 /12  
 Effective : 18-Apr-24



**Terms and Conditions for Sales**

A	Ex-Works Price	Basic price per MT for Prime/OG/Powder grades on credit terms are given in Annexure - I. Basic price of non-prime ( NP ) grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																								
B	Ex-Stock / HPL Warehouse prices	Basic prices for Prime/OG grades on credit terms are as per Annexure - II . Local freight, handling & insurance are to be borne by customer. Non-prime grades would be cheaper by Rs 800 PMT compared to corresponding prime grades.																								
C	Cash Discount	Applicable for cash sales only @ Rs 1100 PMT on pre-GST basis for both ex-plant & ex-stock/ex-warehouse sales																								
D	Title of the Goods	For all types of sales - EX-WORKS and EX-DEPOT, title of ownership of goods shall be passed on to the buyer on removal of goods from Haldia Plant or respective Depots upon raising of sales invoices at the price prevailing at the time of invoicing																								
E	Freight	Would be applicable extra upto destination at prevailing actual rate on ex-plant sales. Road permit/way bill/E way bill will be required as applicable.																								
F	GST	GST would be applicable on basic price adjusted for cash discount (for Cash Sale only) plus freight for Ex Works Sale. On Ex- Stock Point sales, GST would be applicable on adjustment of Cash Discount (for Cash Sale only) from Basic price. Present rate of GST is 18%.																								
G	TCS	TCS, if applicable as per law will be chargeable extra.																								
H	Credit period	Interest free credit period of 14 days from date of sales on ex-plant / ex-stock /ex-warehouse basis (excluding date of invoice ). In case customer fails to pay within due date , penal interest would be charged as per applicable norm. The Prompt Payment Incentive is Rs 75/MT per day.																								
I	Quantity Linked Incentive	Applicable to all customers on completion of lifting of following quantities in a calender month. This discount would be settled through post-sale credit note in the following month. Both ex-plant and ex-stock lifting can be combined for entitlement of QLI. Combination of prime , non-prime, powder grades and experimental grades are entitled to QLI. HDPE & LLDPE grades would not be allowed to be combined with PP for the purpose of QLI computation. Clubbing of Off-grade offtake quantity with any other grade will not be eligible for Quantity Linked Incentives.																								
		<table border="1"> <thead> <tr> <th>Quantity</th> <th>&gt;=5 MT</th> <th>&gt;=10 MT</th> <th>&gt;=30 MT</th> <th>&gt;=60 MT</th> <th>&gt;=100 MT</th> <th>&gt;=200 MT</th> <th>&gt;=300 MT</th> <th>&gt;=400 MT</th> <th>&gt;=500 MT</th> <th>&gt;=600 MT</th> <th>&gt;=700 MT</th> </tr> </thead> <tbody> <tr> <td>QLI</td> <td>200</td> <td>300</td> <td>400</td> <td>500</td> <td>600</td> <td>700</td> <td>750</td> <td>800</td> <td>850</td> <td>900</td> <td>950</td> </tr> </tbody> </table>	Quantity	>=5 MT	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	>=500 MT	>=600 MT	>=700 MT	QLI	200	300	400	500	600	700	750	800	850	900	950
Quantity	>=5 MT	>=10 MT	>=30 MT	>=60 MT	>=100 MT	>=200 MT	>=300 MT	>=400 MT	>=500 MT	>=600 MT	>=700 MT															
QLI	200	300	400	500	600	700	750	800	850	900	950															
J	Others	Unstabilized Copolymer powder prices would be cheaper by Rs. 6,000/MT than M312. PP OG Powder prices would be cheaper by Rs. 3000/MT than PP OG. Cut & Torn Bags : Post sales Discount @ Rs 800 PMT subject to physical inspection & weighment of bags by HPL personnel. Standarised Non-Prime Grades : M103sNP, M106s NP and M108s NP grades to remain Rs 800/MT lower than corresponding NP grades.																								

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**Annexure -IV**

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**Territory Division**

Sl.	Territory	Districts
1	West Bengal (South & West)	Kolkata, Howrah, North & South 24 Paraganas, Hooghly, Purba & Paschim Medinipur, Purulia
2	West Bengal ( Central)	Bardhaman , Bankura, Birbhum, Murshidabad & Nadia
3	West Bengal (North)	Darjeeling, Jalpaiguri, Alipurduar, Uttar & Dakshin Dinajpur , Cooch Behar, Malda
4	Orissa ( North-East )	Mayurbhanj , Balasore , Bhadrak, Jajpur
5	Orissa ( North-West )	Sundargarh, Jharsuguda, Bargarh, Sambalpur, Deogarh, Sonapur, Bolangir
6	Orissa ( Rest )	All other districts of Orissa
7	Meghalaya & NE states	Meghalaya, Arunachal, Manipur, Tripura, Nagaland, Mizoram
8	Assam	Guwahati and all other district of Assam,
9	MP ( East )	Balaghat, Chattarpur, Damoh, Dindori, Jabalpur, Mandla, Narshimhapur, Sagar, Sewni, Tikamgarh, Umaria
10	MP (North-East)	Rewa, Panna, Satna, Katni, Shadol, Sidhi
11	MP (North)	Guna, Shivpuri, Sheopur, Gwalior, Datia, Morena, Bhind
12	MP ( West )	Badwani , Betul , Bhopal , Dhar , Indore , Khandwa , Ratlam, Shajapur, Ujjain , Nimar , Chhindhara
13	Maharashtra - Mumbai	Mumbai , Ahmednagar , Nashik , Pune , Raigarh , Thane
14	Maharashtra - South	Ratnagiri, Satara, Sangli, Kolhapur, Sindhudurg, Solapur
15	Maharashtra - Khandesh	Aurangabad , Beed , Jalna , Jalgaon , Hingoli , Latur , Parvani , Nanded , Buldhana, Dhule
16	Maharashtra - Vidharva	Nagpur , Akola , Amravati , Bhandara , Chandrapur , Garhchiroli , Wardah , Gondia Yavatmal
17	Tamilnadu ( Chennai )	Chennai , Kanchipuram , Thiruvallur , Thiruvannamalai , Vellore , Viluppuram Cuddalore
18	Tamilnadu (West)	Dharmapuri, Salem, Namakkal, Erode, Coimbatore, Udyagamandalam
19	Tamilnadu ( South )	Madurai and all other districts in TN
20	Uttar Pradesh ( Varanasi )	Varanasi , Chandauli , Allahabad , Mirzapur , Jaunpur , Gorakhpur , Deoria , Mau , Ghazipur , Ballia , Kushinagar.
21	Uttar Pradesh ( Kanpur )	Kanpur , Unnao , Lucknow , Barabanki , Jhansi , Fatehpur , Raiberrili, Sultanpur Basti , Auriya , Sitapur, Etawah
22	Uttar Pradesh ( West )	Agra , Aligarh , Badaun , Baghpat , Bareilly , Baraut , Bijnor, Bulandsahar , Etah , Firozabad , Gaziabad , Mathura , Meerut , Moradabad , Muzzafarnagar , Rampur , Saharanpur , NOIDA.
23	Rajasthan ( East )	Jaipur , Jhunjhuna , Bharatpur , Dausa , Sikar, Karauli , Dhaulpur, Swai- Madhopur, Tonk, Bundi, Kota, Baran, Jhalawar
24	Rajasthan (Alwar)	Alwar
25	Rajasthan ( West )	Bikaner , Azmer & other districts of Rajasthan.
26	Rajasthan ( South )	Udaipur, Sirohi, Dangarpur, Banswara, Chittaurgarh, Bhilwara
27	Karnataka (West)	Belgum, Dharwad, Uttar Kannad, Haveri, Shimoga, Udupi, Dakshin Kannad
28	Karnataka (East)	Bangalore and other districts of Karnataka
29	Andhra Pradesh (North)	Srikakulam, Vizianagaram, Vishakhapatnam
30	Andhra Pradesh (Central)	Guntur, Prakasham, Krishna, East & West Godavari
31	Andhra Pradesh (South & West)	Chittoor, Kurnool, Cuddapah, Anantapur, Nellore
32	Telangana	Hyderabad , Adilabad, Nizamabad, Karimnagar , Medak , Warangal, Khammam , Ranga Reddy, Nalgonda , Mehboobnagar.
33	Gujarat ( East )	Ahmedabad , Anand, Basankanta , Baruch , Dahod , Gandhinagar, Kheda , Mehsana, Narmada , Panchmahal , Patan , Sabarkantha, Surendranagar, Vadodara
34	Gujarat (South)	Surat, Navsari, The Dangs, Valsad
35	Gujarat ( West )	Amreli , Bhavnagar , Jamnagar , Junagadh , Kachchh, Porbandar , Rajkot

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